

2016 Community Profile



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INSTRUCTIONS on how to use this Interactive 2016 Municipality of Red Lake Community Profile:

From an online pdf version of this document, click any of the topics you are interested in, from the Table of Contents and the appropriate section or page will appear.

Once inside the document click on any email address or website hyperlink (light blue font). You maybe prompted to allow the link to connect.

The Investor Checklist/Resource Guide can be checked inside the boxes electronically (and saved as another document to save your personalized checklist). It can also link with other pages throughout the document

Contact:

Municipality of Red Lake
Bill Greenway
Economic Development Officer
 2 Fifth Street
 Balmertown, Ontario, Canada
 P0V 1C0

Phone: (807) 735-2096 ext. 238
 Fax: (807) 735-2286
 Email: bgreenway@redlake.ca
 Website: www.redlake.ca

Vision Statement

“The Municipality of Red Lake will be a vibrant, attractive, sustainable community.”

Source: [2016 Startegic Plan](#)

Mission Statement

“The Municipality of Red Lake exists to create a sustainable environment in which citizens and business can thrive.”

Source: [2016 Startegic Plan](#)



Red Lake is located....

.....at the end of Highway 105, 170 kilometers north of the Trans-Canada Highway. Our community has all the modern conveniences and amenities necessary to lead a less stressful rural lifestyle. Though the community of Red Lake is less than a century old people have lived in the area for centuries. Early inhabitants were the Cree and Sioux Nations but approximately 300 years ago the Ojibway became the dominant culture. In the 19th century fur was the main commodity of the Canadian North necessitating the formation of Red Lake as a fur outpost. As the fur industry struggled in the late 19th century an exciting new industry (gold) took its place and in 1925 the gold rush began. Over the years, mining has and continues to, exude a major economic influence over the area. Through the years one mining company continues to flourish, operating as Goldcorp Red Lake Gold Mines, it is the largest employer in the region employing over 1,300.

In the recent past, forestry played a significant role in the local economy. Timber and wood by-products were harvested and shipped to processing mills and facilities across Northwestern Ontario.

Many tourists come to the Red Lake area to experience the world class outdoor activities. With over 100 fishing and hunting camps in the Red Lake region, tourism factors significantly in the regional economy. Tourism has been identified as a growth industry with enormous potential. Eco-tourism is growing in popularity and is being promoted by an international marketing campaign. Five hundred miles of shoreline; abundant wildlife; excellent fishing; snowmobile trails; cross-country skiing; and other activities ensures a rich outdoor experience.

Red Lake enjoys a long and continuous history of float plane transportation. Red Lake's largest annual event, the Norseman Festival, is based on the historic Canadian-made float plane referred to as the Norseman. This festival attracts enthusiasts worldwide. From music festivals, to fishing derbies, to winter activities, to curling bonspiels and other sporting events, Red Lake offers plenty of recreational activities that everyone can enjoy.

Distances from Red Lake

Distance from Red Lake to:	Kilometers	Miles
Dryden	216	130
Kenora	275	165
Thunder Bay	568	341
Winnipeg	482	289
Sioux Lookout	313	188
Emo, USA border	408	245
Fargo, USA	825	495
Sault Ste Marie	1,250	750
Sudbury	1,549	929
Ottawa	2,036	1,222
Detroit	1,809	1085
Toronto	1,927	1,156
Montreal	2,232	1,339

Quality of Life

Quality of Life

Red Lake boasts an extremely desirable quality of life with minimal commutes, ample housing, excellent education, and an abundance of recreational and cultural facilities. One of the most impressive facilities is the Red Lake Regional Heritage Centre. It features interactive displays and focuses on Red Lake's mining history and First Nations art.

Recreational Amenities

- a tennis court
- four baseball diamonds (one lighted)
- Ontario's most northerly 18 hole golf course
- two soccer fields
- three excellent public beaches
- one community centre (with weight room and fitness equipment)
- one 5 sheet indoor curling rink
- two outdoor skating rinks
- many excellent cross-country ski trails
- a network of groomed snowmobile trails
- one bowling alley
- a regulation-size indoor swimming pool
- two regulation-size squash courts
- one outdoor skateboard park

Parks and Beaches

Numerous municipal parks are strategically located throughout the community offering individuals and families safe and pleasant surroundings in which to relax, play or swim. Picnic areas are available at beach parks and are equipped with BBQ pits, horseshoe pits and children play areas and equipment. In addition many natural beaches and picnic areas are located along the shores of beautiful Red Lake.

Infrastructure

Red Lake's impressive infrastructure includes 4 modern water treatment plants, waste treatment and sewage lagoons 4 fire halls, a waste transfer depot and recycling depot. Public Works has a fully equipped department to care for streets, repairs and maintenance.

Health Care

Red Lake's impressive health service includes a fully-equipped 18 bed hospital, a brand new medical clinic opened in 2015 and a full complement of doctors, nurses, dentists and other health and social workers.

About Red Lake Economic Development

Our goal is to attract new investment and, grow and retain existing business within our community. Red Lake Economic Development (RLED) will assist you with all your site selection and investment advice and decisions. We work one-on-one with businesses to facilitate the process of expanding or locating to Red Lake.

RLED is committed to improve the economic well-being of area residents through expansion of local businesses and the attraction of new ones to the community. Our objective is to strengthen Red Lake's economy by increasing the attractiveness of our Municipality as a desirable place to live, work, play while operating your business.

Information: From site selection data, information on government grants, where to go for loans and financial services to market research, demographics and networking opportunities, RLED is a one-stop source for the most up-to-date and relevant information about Red Lake.

Advice: RLED can answer your questions or provide referrals on general business practices, expansion planning and even link you with the most current information on exporting.

Assistance: RLED helps you maneuver through the government red tape. We'll connect you with decision makers, identify and connect you with potential funders, help you reach a network of partners and business allies and link you to educational and training resources to meet all your human resource needs. RLED pledges to connect you with the expertise and resources that you will need to succeed in Red Lake.

Industrial and Commercial Property Inventory: Equipped with an inventory of Municipal surplus property offered for sale, RLED can assist a business or industry site selector in the procedure to secure purchase property. Also RLED has knowledge of privately available property for sale or lease within the Municipality.

Highway Commercial and Industrial Land Inventory

Municipal Highway Commercial Property

The Municipality of Red Lake has 13 acres of prime highway commercial property available for sale. Located fronting on Highway 105 on the way into Red Lake, this property has an average daily traffic count of over 4,000 vehicles. Two major national chains have opened their doors for business in the highway commercial area including Tim Hortons and Super 8 Motels.

The property is being sold as fully serviced. Internet, telephone, cable television, water, sewer and hydro have been installed to the lot line. A fully paved and lit service road allows convenient access to the property while fire hydrants are located in strategic areas along the road.

The property is being offered at \$55,700.00 per acre and being sold from a Reference Plan. Once a customer selects the location and quantity of land that they are interested in they will be required to survey it as a condition of purchase. The property is zoned Highway Commercial C4. For more information call (807) 735-2096 ext. 238.

Municipal Industrial Property

The Municipality of Red Lake has approximately 200 acres of industrial property for sale located 2 miles south of Red Lake off of Highway 105. This land is currently being offered for sale unserviced and is zoned industrial. For more information call (807) 735-2096 ext 238.

Other Municipal Commercial Property

The Municipality offers other commercial property for sale through Royal LePage. Please check their website for Red Lake commercial property, other than highway commercial.

www.royallepagekenora.ca



Growth Sectors and Opportunities

Air Transportation

The Municipally owned airport is equipped with a 5,000 foot all-weather paved runway. Over 32,000 passengers use the facility annually. In addition to daily regularly scheduled flights charter services are available. The airport and the new airport terminal building opened in 2011 fulfilling a variety of personal and cargo carrying demands.

- Opportunities exist to operate a retail/hospitality outlet from our new Airport Terminal Building. Other opportunities include industrial land available for both airside and non-airside businesses in the Airport's Business Park.

Tourism

Red Lake's tourist industry is well-served and represented by many tourist camps and outfitters in the area. Red Lake is an excellent destination hosting visitors from all over the world. Known for unparalleled wilderness and outdoor adventures our proximity to the Woodland Caribou Provincial Park positions Red Lake as a "gateway" for all types of outdoor activities and enthusiasts.

- Eco-tourism represents a fantastic opportunity in the area.

Resource-Based Industry

As active gold mining and exploration continue to discover new mining strikes, fabulous opportunities for mining service companies abound.

- Renewed global demand for forest products promises value-added forestry opportunities fueling a demand for service sector and support businesses.

Retail, Hospitality, Wholesale, Grocery and Automotive

Red Lake has more than 70 businesses catering to the hospitality, retail, wholesale, grocery and automotive sectors. Despite this we lose over \$25 million to retail trade leakage annually.

- With a tremendous volume of traffic from our First Nations neighbors (to the north and south of us) many opportunities exist to service not only the Municipal but also the aboriginal populations. To support this need a brand new highway commercial development has been created within the Municipality.

Red Lake Mining Sector

Active Projects

- By 2017 the old Cochenour Whillans Mine Site new head frame is scheduled for gold extraction from the Bruce Channel Discovery by Goldcorp Red Lake Gold Mines
- By 2017 a 6 kilometer underground high speed tram between Goldcorp's Cochenour Whillans and Campbell Complex mine sites will be operational to transport ore for processing
- Pure Gold Mining located at the old Madsen Mine Site has contracted an engineering firm to conduct a Preliminary Economic Assessment scheduled for 2016
- Premier Gold Mines Limited is conducting a large and ambitious drilling/exploration project on its recently acquired old Hasaga Mine property



Since gold was discovered in Red Lake in 1926 over 28 million ounces have been extracted using underground mining techniques. It is Red Lake's most active sector and employs over 1,500 people directly. Exploration has been a very important part of the industry and new discoveries keep the sector progressive and profitable.

First Nations

Economic Influence

On and Off Reserve First Nations Populations with proximity to Red Lake:

- Sandy Lake First Nation 2,899 members
- Deer Lake First Nation 1,240 members
- Keewaywin First Nation 742 members
- McDowell First Nation 54 members
- North Spirit Lake First Nation 492 members
- Poplar Hill First Nation 568 members
- Pikangikum First Nation 2,632 members
- Lac Seul First Nation 3,277 members
- Wabauskang First Nation 316 members



By 2031 the Economic Influence of 10,000 additional persons conducting business and utilizing retail outlets in Red Lake via the proposed Road North to First Nations communities will present new collaborative business opportunities that will benefit everyone.

Population by Age Group

Age Groups	Total	Male	Female
Total Population	4365 E**	2235	2130
0 to 4 years	280	140	135
5 to 9 years	225	120	100
10 to 14 years	280	130	150
15 to 19 years	305	155	150
15 years	65	35	35
16 years	50	30	20
17 years	75	45	35
18 years	60	25	30
19 years	50	25	25
20 to 24 years	315	175	135
25 to 29 years	310	145	165
30 to 34 years	300	155	145
35 to 39 years	265	140	130
40 to 44 years	275	135	145
45 to 49 years	345	180	165
50 to 54 years	405	215	190
55 to 59 years	305	165	140
60 to 64 years	280	145	130
65 to 69 years	165	95	65
70 to 74 years	120	55	65
75 to 79 years	80	35	45
80 to 84 years	50	20	35
85 years and over	65	20	40
Median age of the population	38.1	38.3	37.9
% of the population aged 15 and over	82.1	82.5	81.6

Source: StatsCan 2011

4365 E** - E (error) a review of the 2011 census data indicated a population growth of +3.2% since 2006 resulting a NEW revised StatsCan population of 4670

Education

Red Lake Schools	Locations	Phone
District Life Long Learning Centre	230 Howey Street, Red Lake	(807) 727-3267
Golden Learning Centre	Mine Road, Red Lake	(807) 735-2088
Red Lake District High School	Highway 105, Red Lake	(807) 727-2092
Red Lake-Madsen Public School	201 Howey Street, Red Lake	(807) 727-2331
Confederation College	104 Howey Street, Red Lake	(807) 727-2064
St. Johns Separate School	54 Discovery Road, Red Lake	(807) 727-2365
Municipality of Red Lake Daycares		
Red Lake Daycare	201 Howey Street, Red Lake	(807) 727-2411
St. Johns Municipal Child Care Centre	54 Discovery Road, Red Lake	(807) 735-2991
Balmertown Daycare	Mine Road, Balmertown	(807) 727-2092

Employment

Employed: 73.2%

Total: 2725

Male: 1465

Female: 1260

Unemployed: 4.8%

Total: 130

Male: 50

Female: 75

Not in Labour Force: 26.7%

Total: 995

Male: 455

Female: 540

Occupations

Management

Total: 195
Male: 125
Female: 70

Business, finance and administration

Total: 345
Male: 80
Female: 265

Natural and applied sciences and related occupations

Total: 300
Male: 250
Female: 55

Health

Total: 105
Male: 20
Female: 80

Art, culture, recreation and sport

Total: 30
Female: 25

Sales and service

Total 470
Male: 95
Female: 385

Trades, transport and equipment operators and related

Total: 410
Male: 390
Female: 15

Natural Resources, agricultural and related production

Total: 345
Male: 330
Female: 15

Manufacturing and utilities

Total: 40
Male: 35

Industry

Agriculture, forestry, fishing and hunting

Total: 35

Male: 35

Mining, quarrying, oil and gas extraction

Total: 845

Male: 705

Female: 140

Manufacturing

Total: 25

Male: 15

Wholesale trade

Total: 40

Female: 35

Retail trade

Total: 225

Male: 115

Female: 110

Transportation and warehousing

Total: 155

Male: 100

Female: 55

Information and cultural industries

Total: 25

Finance and insurance

Total: 45

Female: 40

Real estate, rental and leasing

Total: 30

Male: 25

Professional, scientific and technical services

Total: 50

Male: 30

Female: 15

Industry

Administrative and support, waste management and remediation services

Total: 50
Female: 35

Educational services

Total: 185
Male: 20
Female: 160

Health care and social assistance

Total: 285
Male: 40
Female: 245

Arts, entertainment and education

Total: 40
Female:

Accommodation and food services

Total: 195
Male: 50
Female: 145

Other services (except public administration)

Total: 40
Male: 20
Female: 20

Public administration

Total: 350
Male: 185
Female: 165

Website: [Statscan Website](#)

Logistics and Transportation

Red Lake Regional Airport

P.O. Box 130
Cochenour, ON P0V 1C0
Phone: (807) 662-2581
Fax: (807) 662-2303
Email: airport@redlake.ca
Website: redlake.ca

Winnipeg James Armstrong Richardson International Airport (492 km southwest, 6.2 hr drive time)

2000 Wellington Ave.
Winnipeg, MB R3H 1C2
Phone: (204) 987-9400
Fax: (204) 987-9401
Website: www.waa.ca

CP Winnipeg Intermodal Terminal (489 km southwest, 6 hr drive time)

611 Keewatin Street
Winnipeg, MB R2X 2S2
Phone: 888-333-8111
Fax: (204) 694-5351
Website: CPR Intermodal

CN Winnipeg Intermodal Terminal (473 km southwest, 5.75 hr drive time)

560 Plessis Road
P.O. Box 1620
Winnipeg, MB R3C 3Z6
Phone: 888-668-4626
Website: CNR Intermodal

Thunder Bay Port Authority (571 km southeast, 7.2 hr drive time)

100 Main Street
Thunder Bay, ON P7B 6R9
Phone: (807) 345-6400
Fax: (807) 345-9058
Website: <http://www.portofthunderbay.com>

Municipal Permitting and Planning Fees/Contacts

Building Permits	Minimum \$25.00
Demolition Fees	5¢ per square foot (gross)
Official Plan Amendment	\$700.00
Zoning By-Law Amendment	\$600.00
Major Site Plan Approval including Site Plan Agreement	\$550.00
Minor Site Plan Approval	\$25.00
Minor Variance to Zoning By-Law	\$300.00
Residential Development Charges	N/C
Non-Residential Development Charges	N/C

New customers can contact Devon McCloskey for planning-related matters and/or Noel Dumontier for building permits and inspection matters.

Noel Dumontier (building inspection and permits)

Chief Building Official

2 Fifth Street, Box 1000

Balmertown, ON P0V 1C0

Phone: (807) 735-2096 ext. 226

Fax: (807) 735-2286

Email: ndumontier@redlake.ca

Devon McCloskey (planning and zoning matters)

Municipal Planner

2 Fifth Street, Box 1000

Balmertown, ON P0V 1C0

Phone: (807) 735-2096 ext. 236

Fax: (807) 735-2286

Email: planning@redlake.ca

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INFRASTRUCTURE INSTALLATION & QUOTES



Municipal Water and Sewer Installations and Quotes

Water and Sewer from Municipally Owned Pipes to Customer Facilities Installation Quotes

Dan Litwin
Operations Supervisor
Box 1000
Balmertown, ON P0V 1C0

Phone (Public Works): (807) 727-2597
Fax: (866) 896-4749
Email: dlitwin@redlake.ca

New customers can contact Dan Litwin for quotes on water and sewer installations. Municipal pipes are typically run from the lot line for residential, commercial and industrial applications. A site visit with the Public works department in attendance is encouraged to determine the costs of installation and best routes.

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Shaw Internet Cable/ Cable TV Installation and Quotes

Shaw Cable Internet or CATV Cable to Pole to Customer Facility Installation Quotes

Mark Norton

Planner
102 10th Street
Keewatin, Ontario
P0X 1C0

Phone: 807-547-2865

Email: mark.norton@sjrb.ca

New customers can contact Mark Norton for quotes on cable television or internet installations. These installations are typically done on dedicated Bell owned telephone poles or alternatively on Hydro One owned poles as the first or second underbuild. Shaw does not own poles and has to enter an agreement with Hydro One or Bell for usage rights. New customers should mention if they are also installing Hydro or Bell to their facility as these services can often be coordinated.

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Union Gas Installation Conversions and Quotes

Natural Gas to Customer via Underground or Existing Facility and Equipment Conversion/Installation Quotes

Union Gas

Tim Pagée

Account Manager, Commercial / Industrial Markets

1211 Amber Drive

Thunder Bay, Ontario

P7B 6M4

Phone: 807-684-8896

Cell: 807-628-6561

Fax: 807-684-8806

Email : tpagee@uniongas.com

New customers can contact Tim Pagée for quotes on natural gas piping via underground installations and/or natural gas conversions of existing customer-owned facilities and equipment.

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Bell Fibre/Satellite Television Installations and Quotes

Fibre TV or Satellite TV Cable to Pole to Customer Facility Installation Quotes

Bell Alinat
Sjoerd Attema
Network Manager
229 S. Vickers Street
Thunder Bay, Ontario
P7E7J9

Phone: 807-933-1940
Cell: 807-355-2297
Fax: 807-933-1981
Email: "Attema, Sjoerd (P006485)" sjoerd.attema@bell.ca

New customers can contact Sjoerd Attema for quotes on fibre cable television. These installations are typically done on dedicated Bell owned telephone poles or alternatively on Hydro One owned poles as the first or second underbuild. New customers should mention if they are also installing hydro to their facility as these services can often be coordinated.

For Bell Satellite TV Installations phone: 888-759-3474

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Bell Internet Cable Installations and Quotes

Internet Cable to Pole to Customer Facility Installation Quotes

Bell Alinat

Sjoerd Attema

Network Manager

229 S. Vickers Street

Thunder Bay, Ontario

P7E7J9

Phone: 807-933-1940

Cell: 807-355-2297

Fax: 807-933-1981

Email: "Attema, Sjoerd (P006485)" sjoerd.attema@bell.ca

New customers can contact Sjoerd Attema for quotes on fibre cable internet installations. These installations are typically done on dedicated Bell owned telephone poles or alternatively on Hydro One owned poles as the first or second underbuild. New customers should mention if they are also installing hydro to their facility as these services can often be coordinated.

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Bell Telephone Cable Installations and Quotes

Telephone Cable to Pole to Customer Facility Installation Quotes

Bell Alinat

Sjoerd Attema

Network Manager

229 S. Vickers Street

Thunder Bay, Ontario

P7E7J9

Phone: 807-933-1940

Cell: 807-355-2297

Fax: 807-933-1981

Email: "Attema, Sjoerd (P006485)" sjoerd.attema@bell.ca

New customers can contact Sjoerd Attema for quotes on copper paired telephone cable. These installations are typically done on dedicated Bell owned telephone poles or alternatively on Hydro One owned poles as the first or second underbuild. New customers should mention if they are also installing hydro to their facility as these services can often be coordinated.

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Hydro One Electrical Installation and Quotes

Electrical Cable to Pole to Customer Facility Installation Quotes

Hydro One Networks

Russ Wesley

Customer & Business Services Manager

Provincial Lines Northwest Zone (7)

Phone: 807-346-3847

Cell: 807-220-2300

Email: russ.wesley@hydroone.com

New customers can contact Russ Wesley for quotes on electrical cable, poles and transformer installations. These installations are typically done on dedicated Hydro One owned telephone poles or alternatively on Bell owned poles. New customers should mention if they are also installing Bell to their facility as these services can often be coordinated.

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INFRASTRUCTURE AND TAX RATES



2015 Municipality of Red Lake Water/Waste Water Delivery Rates

DISTRIBUTION FEES

Water As Calculated on an Annual Basis:				
Service Category	Residential	Commercial and Multi-Residential	Government/Institutional	Industrial
Distribution Fee--5/8" Line*	160.00	320.00	480.00	480.00
Distribution Fee--3/4" Line*	160.00	320.00	480.00	480.00
Distribution Fee--1" Line*	160.00	320.00	768.00	768.00
Distribution Fee--1 1/2" Line*	160.00	320.00	1,152.00	1,152.00
Distribution Fee--2" Line*	160.00	320.00	1,536.00	1,536.00
Distribution Fee--3" Line*	160.00	320.00	2,304.00	2,304.00
Distribution Fee--4" Line*	160.00	320.00	3,072.00	3,072.00
Distribution Fee--6" Line*	160.00	320.00	4,608.00	4,608.00
Distribution Fee--8" Line*	160.00	320.00	6,144.00	6,144.00

*Fees for waste water (sewer) are calculated at 50% of the Residential, Commercial and Multi-Residential, Government/Institutional or Industrial rates stated above: A partial annual water and sewer bill example for a 5/8" Line - Residential service would be \$160.00 (water) + \$80.00 (sewer) = \$240.00

INFRASTRUCTURE RENEWAL FEES

As Calculated on an Annual Basis:				
Service Category	Residential	Commercial Multi Residential	Government Institutional	Industrial
Infrastructure Renewal	358.44	358.44	358.44	358.44

As Calculated on an Annual Basis:				
Service Category	Residential	Commercial Multi Residential	Government Institutional	Industrial
Cubic Meter Rate	2.06	2.06	3.09	3.09

2015 Municipality of Red Lake Tax Rates and Classes

	RCT/Q	MUNICIPAL TAX RATE	EDUCATION TAX RATE	COMBINED TAX RATE	
Residential, Full	RT	0.014	0.002	0.016	100%
Multi Residential, Full	MT	0.020	0.002	0.022	100%
Commercial, Full	CT	0.027	0.012	0.039	100%
Commercial, Excess	CU	0.019	0.008	0.027	70%
Commercial, Vacant	CX	0.019	0.008	0.027	70%
Industrial, Full	IT	0.036	0.012	0.048	100%
Industrial, Excess	IU	0.025	0.008	0.033	70%
Industrial, Vacant	IX	0.025	0.008	0.033	70%
Large Industrial, Full	LT	0.037	0.012	0.048	100%
Large Industrial, Excess	LU	0.026	0.008	0.034	70%
Industrial, New Construction	JT	0.036	0.012	0.048	100%
Commercial, New Construction	XT	0.027	0.012	0.039	100%
Education Only (Legion)	RD	0.000	0.002	0.002	100%
Pipeline, Full	PT	0.001	0.012	0.022	100%

PAYMENTS IN LIEU OF TAXATION					
	RCT/Q	MUNICIPAL TAX RATE	EDUCATION TAX RATE	COMBINED TAX RATE	
Residential, Provincial Tenant	RP	0.014	0.002	0.016	100%
Residential, General	RG	0.014	0.000	0.014	100%
Commercial, Full	CF	0.027	0.012	0.039	100%
Commercial, General	CG	0.027	0.000	0.027	0%
Commercial, Provincial Tenant	CP	0.027	0.012	0.039	100%
Commercial, Vacant	CR	0.019	0.008	0.027	70%
Commercial, Vacant	CY	0.019	0.008	0.027	70%
Industrial, Full	IF	0.036	0.012	0.048	100%
Industrial, Shared	IH	0.036	0.012	0.048	100%
Industrial, Shared Vacant	IJ	0.025	0.008	0.033	70%
Industrial, Provincial Tenant	IP	0.036	0.012	0.048	100%
Commercial, New Construction, Full	XF	0.027	0.012	0.039	100%

Education Tax--Residential	0.002
Education Tax--Commercial	0.012
Education Tax--Industrial	0.012

Union Gas Limited Natural Gas Delivery Rates - Large Volume

Rate 310-Large Volume General Firm Service

Any customer in Union's Fort Frances, Western, Northern or Eastern Zones who is an end-user whose total firm gas requirements at one or more Company-owned meters at one location exceed 50,000 m³ per year.

Charges	Rate: 01-Jan-16 (effective date)
Delivery-Price Adjustment (All Volumes) includes a temporary credit of (0.3351) ¢/m ³ expiring March 31, 2016	(0.3351)
Delivery, First: 1,000	3.5740 ¢/m ³
Next 6,000	3.5073 ¢/m ³
Next 13,000	3.3430 ¢/m ³
Next 20,000	4.9625 ¢/m ³
All over 100,000	3.0073 ¢/m ³
Monthly Charge	\$70.00
Additional Items	

Source: www.uniongas.com

Union Gas Limited Natural Gas Delivery Rates - Small Volume

Rate 301-Small Volume General Firm Service

Any customer in Union's Fort Frances, Western, Northern or Eastern Zones who is an end user whose total gas requirements at that location are equal to or less than 50,000 m³ per year.

Charges	Rate: 01-Jan-16 (effective date)
Delivery-Price Adjustment ¢/m ³	(0.2304)
Delivery, First: 100	8.4779 ¢/m ³
Next 200	8.2626 ¢/m ³
Next 200	7.9248 ¢/m ³
Next 500	7.6148 ¢/m ³
All over 1,000	7.3589 ¢/m ³
Monthly Charge	\$21.00
Additional Items	

Source: www.uniongas.com

Hydro One Networks Rates

General Service Energy-billed (less than 50 kW demand)	General Service Urban Energy	General Service Energy
Electricity - up to 250,000 kWh/year Time-Of-Use Prices (as of November 1, 2015) Off-Peak Mid-Peak On-Peak RPP Tiered Prices (as of November 1, 2015) -First 750 kWh per month (adjusted usage - ¢/kWh) -Additional kWh (adjusted usage - ¢/kWh)	8.3¢ 12.8¢ 17.5¢ 9.9¢ 11.6¢	8.3¢ 12.8¢ 17.5¢ 9.9¢ 11.6¢
Delivery (as of January 1, 2016) Distribution service charge (\$/month) Distribution volume charge (metered usage ¢/kWh) Transmission network charge (adjusted usage ¢/kWh) Transmission connection charge (adjusted usage ¢/kWh)	\$23.84 2.50¢ 0.61¢ 0.38¢	\$29.46 5.65¢ 0.57¢ 0.36¢
Smart meter entity charge (\$/month)* *line loss adjustment	79¢ (adjusted use in kWh X RPP prices) - metered use in kWh X RPP prices)	79¢ (adjusted use in kWh X RPP prices) - metered use in kWh X RPP prices)
Regulatory Charges: Standard supply service administration charge (\$/month) Rural Rate protection charge (adjusted usage - ¢/kWh) Wholesale market service rate (adjusted usage - ¢/kWh)	\$0.25 0.13¢ 0.36¢	\$0.25 0.13¢ 0.36¢
Debt retirement charge (metered usage - ¢/kWh)	0.70¢	0.70¢

General Service Energy-billed (50 kW and above demand)	General Service Urban Demand	General Service Demand
Regulated Price Plan - Electricity (up to 250,000 kWh/year): RPP Tiered Prices (as of November 1, 2015) -First 750 kWh per month (adjusted usage - ¢/kWh) -Additional kWh (adjusted usage - ¢/kWh)	 9.9¢ 11.6¢	 9.9¢ 11.6¢
Electricity - over 250,000 kWh/year with a conventional meter (¢/kWh)	weighted average spot market price or retailer contract	weighted average spot market price or retailer contract
Electricity - over 250,000 kWh/year with an interval meter (¢/kWh)	Hourly Ontario Energy Proce (HOEP)	Hourly Ontario Energy Proce (HOEP)
Delivery (as of January 1, 2016) Distribution service charge (\$/month) Distribution volume charge (metered usage ¢/kW) Transmission network charge (billed demand \$/kW) Transmission connection charge (billed demand \$/kW) Line loss adjustment factor	 \$102.71 \$8.5438 \$2.0450 \$1.3278 1.050	 \$105.92 \$15.0215 \$1.6583 \$1.0912 1.061
Regulatory Charges: Standard supply service administration charge (\$/month) Rural Rate protection charge (adjusted usage - ¢/kWh) Wholesale market service rate (adjusted usage - ¢/kWh) Ontario electricity support program change (adjusted usage ¢/kWh)	 \$0.25 0.13¢ 0.36¢ 0.11¢	 \$0.25 0.13¢ 0.36¢ 0.11¢
Debt retirement charge (metered usage - ¢/kWh)	0.70¢	0.70¢

Source: <http://www.hydroone.com>

BUSINESS FINANCING & RESOURCES - LOCALLY



Business Financing - Locally

Canadian Imperial Bank of Commerce (business loans)

155 Howey Street
P.O. Box 306
Red Lake, ON P0V 2M0
Phone: (807) 727-2688
Fax: (807) 727-3339
Website: www.cibc.com

Scotiabank (business loans)

Highway 105
P.O. Box 316
Red Lake, ON P0V 2M0
Phone: (807) 727-2437
Fax: (807) 727-3891
Website: www.scotiabank.com

Chukuni Communities Development Corporation (business loans and advice)

137 Howey Street
P.O. Box 250
Red Lake, ON P0V 2M0
Phone: (807) 727-3275
Fax: (807) 727-3285
Websites: www.chukuni.com and www.myredlake.com

Business Development Bank of Canada (business loans)

222 2nd Street South
Kenora, ON P9N 1G1
Phone: 1 888 463-6232
Fax: 807 467-3533
Website: www.bdc.ca

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Business Resources - Locally

Red Lake District of Commerce (business membership and services)

137 Howey Street
P.O. Box 430
Red Lake, ON P0V 2M0
Phone: (807) 727-3722
Fax: (807) 727-3285
Website: www.myredlake.com

Northwest Business Centre (business advice and services)

227 Second Street South
Kenora, ON P9N 1G1
Toll free: 1-866-336-7779
Phone: (807) 467-4643
Fax: (807) 467-3533
Website: www.nwbiz.ca

Northwest Training and Adjustment Board (workforce development and labour market planning)

113 – 100 Casimir Avenue
Dryden, ON P8N 3L4
Phone: (807) 223-3813
Fax: (807) 223-3821
Website: www.ntab.on.ca

Canada Business Network (starting, planning, financing, growing, managing, government)

Toll free: 1-888-576-4444
Website: www.canadabusiness.ca

BizPal (business permits and licences)

Toll free: 1-888-576-4444
Fax: 1-888-417-0442
website: www.bizpal.ca

ONe-Source for Business (one-stop information, online forms and registry for businesses operating in Ontario)

Toll Free: 1-888-745-8888
Website: www.appmybizaccount.gov.on.ca

[Return to Investor Checklist/Resource Guide](#)

BUSINESS FINANCING, GRANTS, PROGRAMS, TRAINING & RESOURCES



Capital

[Business Development Bank of Canada](#)

Description: BDC actively supports the development and growth of Canadian small and medium-sized enterprises through its complementary financing, venture capital and consulting services.

[Canada Small Business Financing Program - Industry Canada](#)

Description: Up to \$500,000 financing for any one business, of which no more than \$350,000 can be used for purchasing leasehold improvements or improving leased property and purchasing or improving new or used equipment.

[Futurpreneur Canada - Financing and Mentoring](#)

Description: Mentoring, educational resources and start-up financing assistance to aspiring young entrepreneurs.

[Community Futures Program - Ontario](#)

Description: FedNor's Community Futures (CF) Program, supports 24 Community Futures Development Corporations (CFDCs) in Northern Ontario. CFDCs offer a wide variety of programs and services supporting community economic development and small business growth.

[NextGen Biofuels Fund - Sustainable Development Technology Canada](#)

Description: A \$915 million fund to support establishment of first-of-kind commercial scale demonstration facilities for the production of next-generation renewable fuels (i.e. cellulosic ethanol or next-generation biodiesel) and co-products.

[Ontario Emerging Technologies Fund - Ontario Capital Growth Corporation](#)

Description: Initial investment to leverage private sector capital in clean technology, life sciences and advanced health technologies, digital media and information and communications technology sectors. Program will make a direct co-investment into a successful company alongside the qualified investor.

Capital investment Small Business Grants and Loans

Description: Federal and provincial governments provide loans and grants for small business units to help them invest in capital equipment, enterprise software, and advanced technologies to expand and improve their operations. Financial programs can assist organizations in areas such as building design and construction, technology investments and commercialization strategies.

The Jobs and Prosperity Fund

Description: Businesses, business associations and entrepreneurs can get funding for projects to enhance productivity and help them compete in the global marketplace.

SD Tech Fund - Sustainable Development Technology Canada

Description: A \$915 million fund to support late-stage development and pre-commercial demonstration of clean technology solutions contributing to clean air, clean water and clean land, and addressing issues of climate change.

SMART Program - Canadian Manufacturers and Exporters

Description: Financial assistance for manufacturing productivity improvement projects such as lean design and lean manufacturing, quality improvement, energy efficiency, IT best practices, and environmental impact reduction.

Strategic Aerospace and Defence Initiative - Industry Canada

Description: Firms, organizations or institutions may apply for investments assistance repayable over the long term in conducting R and D in eligible aerospace and defence technologies.

Commercialization

<p>Conservation Fund</p> <p>Description: The Conservation Fund provides financial support to new and innovative electricity conservation initiatives designed to enable Ontario’s residents, businesses and institutions to cost-effectively reduce their demand for electricity.</p>
<p>Innovation Demonstration Fund (IDF) Program</p> <p>Description: Used for technology demonstration projects at the pilot stage of development. The focus is on bio-products, clean-tech technologies and commercialization strategies. The project must have been tested and proven viable to encourage pilot-scale plant. IDF Ontario is to help in efforts to commercialize innovative technologies by mitigating the risk of projects with significant pilot-scale technical challenges. No routine engineering, upgrading, or improvements to existing processes, designs or products encouraged. Supports start-up costs associated with the development and design of pilot-scale prototypes.</p>
<p>NextGen Biofuels Fund - Sustainable Development Technology Canada</p> <p>Description: A \$915 million fund to support establishment of first-of-kind commercial scale demonstration facilities for the production of next-generation renewable fuels (i.e. cellulosic ethanol or next-generation biodiesel) and co-products.</p>
<p>NRC Industrial Research Assistance Program</p> <p>Description: The National Research Council of Canada Industrial Research Assistance Program (NRC-IRAP) provides financial support to qualified small and medium-sized enterprises in Canada to help them develop technologies for competitive advantage. Financial support may be provided for an eligible research and development project, supporting a portion of salary and contractor costs associated with the project.</p>
<p>Ontario Centres of Excellence</p> <p>Description: 6 sector-based centres and various programs to strengthen research linkages between academia and industry.</p>

Commercialization

[SD Tech Fund - Sustainable Development Technology Canada](#)

Description: A \$915 million fund to support late-stage development and pre-commercial demonstration of clean technology solutions contributing to clean air, clean water and clean land, and addressing issues of climate change.

Community Infrastructure

<p>Programs and Funding for Aboriginal Peoples</p> <p>Description: Includes Aboriginal health and wellness strategy, youth work exchange and internship programs, education strategies, housing, legal help, and Northern Ontario roads..</p>
<p>Brownfields Financial Tax Incentive Program - Ontario Ministry of Municipal Affairs and Housing</p> <p>Description: Property tax assistance to encourage the cleanup and redevelopment of brownfield properties.</p>
<p>Infrastructure Ontario's Loan Program</p> <p>Description: Affordable, long-term, fixed-rate financing available to Ontario municipalities, universities, and other eligible broader public sector clients to build and renew public infrastructure.</p>
<p>The Ontario Trillium Foundation</p> <p>Description: Helps build healthy and vibrant communities by strengthening the capacity of the voluntary sector through investments in community-based initiatives.</p> <p>The New Building Canada Fund</p> <p>Description: The New Building Canada Fund (NBCF) is one component within the overall \$53 billion New Building Canada Plan (NBCP). It is a \$14-billion Fund that will support projects of national, regional and local significance that promote economic growth, job creation and productivity.</p> <p>Industrial Research Assistance Program - National Research Council Canada</p> <p>Description: Technical advisory services, networking and financial assistance to SMEs.</p>

Digital Media Capital

[Digital Technology Adoption Pilot Program \(DTAPP\)](#)

Description: DTAPP is designed to speed up the rate at which SMEs in Canada adopt digital technology and build digital skills. Through new and existing networks and relationships with colleges and organizations across Canada, the DTAPP team provides SMEs access to expertise in the digital technology adoption field. The DTAPP team also works with other government organizations to leverage the synergies of all available Digital Economy Strategy resources.

[Film or Video Production Services Tax Credit Program - Canada Revenue Agency](#)

Description: The Film or Video Production Services Tax Credit (PSTC) is designed to enhance Canada as a location of choice for film and video productions employing Canadians, as well as to strengthen the industry and secure investment.

[Ontario Book Publishing Tax Credit \(OBPTC\)](#)

Description: Tax credit for Ontario publishing companies to publish and promote works by a Canadian author.

[Ontario Computer Animation and Special Effects Tax Credit \(OCASE\)](#)

Description: Ontario tax credits for computer animation and special effect activities in film or TV productions.

[Ontario Film and Television Tax Credit \(OFTTC\)](#)

Description: Ontario refundable tax credit for film and video productions.

[Ontario Interactive Digital Media Tax Credit](#)

Description: Ontario refundable tax credit for labour, marketing and distribution expenditures for the creation of interactive digital media products.

[Ontario Production Services Tax Credit \(OPSTC\)](#)

Description: Ontario refundable tax credit for qualifying labour expenditures for those productions that do not meet the Canadian content requirements.

[Ontario Sound Recording Tax Credit \(OSRTC\)](#)

Description: Ontario tax credit to support sound or music video recording activities.



Economic Development Programs

[Economic Development Initiative \(EDI\)](#)

Description: Supports business and economic development activities that encourage sustainable growth in Ontario's Francophone communities.

[Invest Canada-Community Initiatives \(ICCI\) \(Federal\)](#)

Description: Designed to help Canadian communities attract, retain and expand foreign direct investment. ICCI supports non-profit and public-private partnerships at the local community level.

[Northern Communities Investment Readiness \(NCIR\) Initiative](#)

Description: Helps communities identify investment opportunities and respond to potential investors.

[The Jobs and Prosperity Fund](#)

Description: Businesses, business associations and entrepreneurs can get funding for projects to enhance productivity and help them compete in the global marketplace.

Export

[Canadian Commercial Corporation \(CCC\)](#)

Description: International contracting agency provides export-related assistance in military sales and Canadian commitments for international assistance.

[Export Development Canada](#)

Description: A crown corporation that offers financing, credit insurance and bonding solutions to Canadian exporters.

[Export Guarantee Program](#)

Description: The Export Guarantee Program can assist with increased access to financing, guaranteeing that your loans and other financing arrangements will be paid back to your financial institution.

[Export Market Access - A Global Expansion Program](#)

Description: A 50/50 cost-sharing grant to help Ontario SMEs cover costs incurred to develop export sales in foreign markets, predominately outside the US.

[Going Global Innovation - Foreign Affairs and International Trade Canada](#)

Description: Pays eligible expenses for Canadian researchers to meet with key R and D players in foreign countries pursuing collaborative opportunities.

[Investment Accelerator Fund](#)

Description: The Investment Accelerator Fund (IAF) helps accelerate the growth of new technology companies being established in Ontario and positions them for further investment by angels and venture capitalists. The fund invests up to \$500,000 in companies that have the potential to be global leaders in their field and provide sustainable economic benefits to Ontario.

[Market Xpansion Loan](#)

Description: BDCs innovative Market Xpansion Loan provides up to \$50,000 and can be used to expand your domestic market or explore foreign markets.

Export

[New Exporters to Border States \(NEBS\)](#)

Description: A hands-on introduction course to the basics of exporting to the USA which includes visits to US Customs and a freight forwarder.

[SMART Prosperity Now Program](#)

Description: The SMART Prosperity Now program provides funding for small business expansion projects that look to improve sales and services in international markets. The program's objectives are centered on retaining Canadian jobs and strengthening our national economy.

Energy

Conservation Fund - Independent Electric System Operator Description: The Conservation Fund provides financial support to new and innovative electricity conservation initiatives designed to enable Ontario’s residents, businesses and institutions to cost-effectively reduce their demand for electricity.
Feed-in Tariff Program - Independent Electric System Operator Description: Procurement program that guarantees specific prices for various forms of renewable electricity production sources, including on-shore wind, hydroelectric, solar, biogas, biomass and landfill gas.
High Performance New Construction - Independent Electric System Operator Description: Financial assistance to promote the design and construction of high performance buildings.
NextGen Biofuels Fund - Sustainable Development Technology Canada Description: A \$915 million fund to support establishment of first-of-kind commercial scale demonstration facilities for the production of next-generation renewable fuels (i.e. cellulosic ethanol or next-generation biodiesel) and co-products.
SMART Program - Canadian Manufacturers and Exporters Description: Financial assistance for manufacturing productivity improvement projects such as lean design and lean manufacturing, quality improvement, energy efficiency, IT best practices, and environmental impact reduction.





Small business loans

FedNor supports a network of 24 Community Futures Development Corporations (CFDCs) in Northern Ontario. These local, not-for-profit organizations provide business financing, as well as business planning and other services.

Learn more or contact your local CFDC today!

Financing for research and development

Under FedNor's Innovation priority, businesses can apply for project financing for activities related to applied research and development (R&D) that have commercial market potential.

This would include initiatives that increase the level of innovation, productivity, quality and competitiveness in key sectors such as biotechnology, the mining and forest industries, agri-food, information and communications technology, renewable energy and manufacturing.

Examples:

- proof of concept, engineering design, prototype development, product testing, patent registration;
- early stage marketing, outreach and promotional initiatives, product, process and service certifications;
- market research and technical studies to determine needs and direct future R&D and other related R&D studies

To learn if your innovative project is eligible for financing through FedNor, consult our Innovation guidelines.

Website: fednor.gc.ca

Support for manufacturers

Targeted Manufacturing Initiative for Northern Ontario

Through FedNor's Targeted Manufacturing Initiative for Northern Ontario (TMINO), companies can apply for financing to assess the need for productivity improvements, and to modernize their operations by upgrading and improving equipment used in the manufacturing process. The goal of this initiative is to help Northern Ontario manufacturers boost their productivity, leading to sales growth, increased exports and job creation.

By helping manufacturers increase their productivity, FedNor is helping Northern Ontario become more competitive in the global economy.

Advanced Manufacturing Initiative

For larger-scale, transformative projects, Ontario manufacturers can apply for support through the Advanced Manufacturing Fund (AMF). AMF supports projects that aim to increase productivity; advance development or adoption of cutting-edge technologies; establish clusters or supply chains; and foster collaboration between the private sector, research institutions and post-secondary institutions. In Ontario, AMF is being administered by the Federal Economic Development Agency for Southern Ontario.

Website: fednor.gc.ca



Support for youth internships

Is your business looking to undertake a project related to innovation, digital economy or trade? FedNor may be able to help you hire a youth intern.

Through its Youth Internship Initiative, FedNor helps post-secondary graduates obtain crucial professional experience and, in turn, provides Northern Ontario businesses with access to educated and motivated young people to help support their goals.

Financing through FedNor initiatives

FedNor funds a number of initiatives that provide financial support to Northern Ontario businesses.

For women entrepreneurs

The FedNor-supported PARO Centre for Women's Enterprise is a leading resource for women in Northern Ontario who want to start a business, grow a business or build new networks across the region. To learn more about PARO's peer lending funds or their other services, visit the PARO website.

Find angel investors

Are you a new or growing business looking for investment capital? The FedNor-supported Northern Ontario Angels (NOA) network can connect you with the right investors and provide the resources you need to make it happen. Learn more at the NOA website.

Website: fednor.gc.ca

Northern Ontario Development Program

Through its flagship Northern Ontario Development Program, FedNor invests in projects that support community economic development, business growth and competitiveness, and innovation.

Our goal is to encourage economic growth, diversification, job creation and self-reliant communities in Northern Ontario. To achieve these objectives, FedNor provides financial support to viable projects led by businesses, municipalities, First Nations, and other organizations and institutions. We also support youth internships, providing project partners with bright young minds while giving post-secondary graduates valuable work experience in Northern Ontario.

Since April 2006, FedNor has approved more than \$263.50 million in support of 1,322 projects through the NODP to benefit Northern Ontario's economy.

To determine if your project meets our funding criteria, explore our three priorities:

Community economic development

Business growth and competitiveness

Innovation

Website: fednor.gc.ca



Community Economic Development

FedNor is committed to working with economic development and industry stakeholders to build strong and sustainable communities in Northern Ontario. FedNor supports communities' efforts to plan and mobilize their resources, enhance business growth, and exploit new opportunities for economic development and diversification.

Recognizing the unique challenges facing Northern Ontario communities, many of which are small, rural and remote, FedNor will target its support to help them create the conditions necessary for economic growth and development.

Expected Results

Results generated by FedNor's investments in community economic development will include:

- increased community mobilization to identify and prioritize viable economic opportunities through enhanced decision-making and planning;
- strengthened community economic competitiveness through implementation of identified priorities to diversify and stimulate business investment and growth in the short to medium-term (up to five years); and
- enhanced collaboration among stakeholders to achieve shared regional economic development goals in the short- to medium-term (up to five years).

Eligible Applicants

- Not-for-profit organizations in Northern Ontario, such as community economic development, Aboriginal and Francophone organizations, industry and business associations, networks, or alliances.
- Municipalities; municipal organizations; and First Nations in Northern Ontario.

Eligible Project Activities

Activities related to community economic development, including those that leverage key economic sectors, such as mining and forest industries, tourism, agri-food, information and communications technology, renewable energy and manufacturing. Examples of eligible project activities include:

- strategic and business planning, sector or industry analysis, feasibility, marketing and engineering studies, recovery plans, workforce attraction and retention strategies, community investment readiness plans, inventories of community assets and community profiles;
- strengthening communities' economic foundations, including industrial and commercial assets and industrial/business parks, downtown revitalization, and waterfront development;
- implementation of priority initiatives identified in economic development plans that demonstrate strong economic results; and youth internships to assist with projects related to community economic and business development.

Other activities related to community economic development necessary to further an economic goal in Northern Ontario may be considered on a case-by-case basis.

Eligible Costs

Eligible costs include all expenses directly related to the project and deemed reasonable and necessary for its execution...

Website: fednor.gc.ca



Business Growth and Competitiveness

FedNor is committed to fostering economic growth and increased competitiveness of Northern Ontario's businesses by working with community and industry stakeholders to invest in projects that improve productivity, reach new markets, facilitate access to capital, foster investment, encourage entrepreneurship and cultivate industry collaboration.

Expected Results

Results generated by FedNor's investments in business growth and competitiveness will include:

- enhanced productivity, competitiveness and business management capacity;
- improved trade and export performance and supply chain integration in the short- to medium-term (up to five years);
- enhanced level of investment from outside the region that increases the number of enterprises established and/or expanded in Northern Ontario; and
- diversified traditional industries and emerging sectors producing more value-added and knowledge-based products and services.

Eligible Applicants

- Not-for-profit organizations in Northern Ontario, such as community economic development, Aboriginal and Francophone organizations, industry and business associations, networks, or alliances.
- Municipalities; municipal organizations; and First Nations in Northern Ontario.
- SMEs with fewer than 500 employees within Northern Ontario seeking youth internships.

Eligible Project Activities

Activities related to helping Northern Ontario SMEs get established, grow and increase their competitiveness in key sectors, such as the mining and forest industries, tourism,

agri-food, information and communications technology, renewable energy and manufacturing. Examples of eligible project activities include:

- business management capacity development, such as planning, training, research, access to business management expertise and export readiness;
- access to new markets outside Northern Ontario with emphasis on foreign markets, such as trade and export development advisory services, supply chain integration, trade missions, business-to-business matchmaking, market research and analysis, promotional or marketing campaigns;
- investment attraction, including developing and implementing investment attraction strategies and marketing strategies;
- industry collaboration and support for SMEs, such as business incubators, industry networks, and regional and sectoral initiatives;
- development, promotion and expansion of business associations, sector alliances or networks to facilitate industry growth through information sharing and collaboration; and
- youth internships to assist with projects related to innovation, the digital economy and trade for a period of 12 months.

Other activities related to business growth and competitiveness necessary to further an economic goal in Northern Ontario may be considered on a case-by-case basis.

Eligible Costs

Eligible costs include all incremental expenses directly related to the project and deemed reasonable and necessary for its execution...

Website: fednor.gc.ca



Innovation

FedNor is committed to supporting Northern Ontario's economy by encouraging communities and businesses to become more innovative, productive and competitive through the adoption, adaptation and commercialization of new technologies, fostering technology linkages between business and institutions, advancing technological research and development, and promoting community innovation initiatives.

Expected Results

Results generated by FedNor's investments in innovation will include:

- Strengthened or new alliances and clusters among businesses, research institutions and innovation centres to commercialize applied research and development in the short- to medium-term (up to five years);
- Increased number of businesses in Northern Ontario engaged in the applied research and innovation process; and
- increased number of value-added products, processes or services developed and commercialized to enhance productivity and competitiveness in key sectors in Northern Ontario.

Eligible Applicants

Not-for-profit organizations in Northern Ontario, such as community economic development, Aboriginal and Francophone organizations, industry and business associations, networks, post-secondary institutions, research centres or alliances. Municipalities; municipal organizations; and First Nations in Northern Ontario. SMEs with fewer than 500 employees in Northern Ontario, including corporations, partnerships, cooperatives, proprietorships, trusts or consortia.

Eligible Project Activities

Activities related to applied research and development (R&D) with commercial market potential, including:

- Proof of concept, engineering design, prototype development, product testing, patent registration;
- early stage marketing, outreach and promotional initiatives,

- product, process and service certifications;
- market research and technical studies to determine needs and direct future R&D and other related R&D studies; and
- youth internships to assist with projects related to R&D for a period of 12 months.

Activities that enable organizations and SMEs to increase the level of innovation, productivity, quality and competitiveness in key sectors, such as biotechnology, the mining and forest industries, agri-food, information and communications technology, renewable energy and manufacturing. Eligible activities include:

- technology development and acceleration;
- commercialization of intellectual property;
- creating, acquiring or enhancing assets and capacity to support technological innovation, industrial R&D, and creation, adoption or adaptation of technology;
- linking stakeholders in the innovation system to create synergies, optimize information sharing and collaborative working relationships and create or strengthen technology and research clusters;
- acquiring the services of a consultant, accountant or other expertise to complete complex funding applications and proposals to government or other research granting/funding programs;
- training on new equipment or process enhancements in support of technology innovation and transfer;
- completing studies, assessments, analyses and plans of management and operations;
- undertaking feasibility studies, project plans, business plans/strategies, cluster and competitiveness studies; and
- youth internships to assist with projects related to innovation for a period of 12 months.

Other activities related to innovation necessary to further an economic goal in Northern Ontario may be considered on a case-by-case basis.

Eligible Costs

Eligible costs include all expenses directly related to the project and deemed reasonable and necessary for its execution.

Website: fednor.gc.ca

Human Resources & Training

[Achieving Innovation and Manufacturing Excellence - Yves Landry Foundation](#)

Description: A cost shared program to fund training that will lead to advancements in innovation within the manufacturing sector in Northern Ontario. **This program is currently closed. Thank you for your interest. Stay tuned as we work diligently at achieving funding for this program.**

[Apprenticeship Job Creation Tax Credit - Canada Revenue Agency](#)

Description: A 10 percent Federal tax credit to cover salaries and wages paid to training new apprentices in the first two years of the contract.

[Apprenticeship Training Tax Credit](#)

Description: The Apprenticeship Training Tax Credit (ATTC) is a refundable tax credit. It is available to employers who hire and train apprentices in certain skilled trades.

[Canada Summer Jobs](#)

Description: Contributions for employers to hire students during the summer.

[Canadian Institutes of Health Research - Innovation and Industry Programs](#)

Description: Major federal health research funding agency for universities, hospitals and research institutes has research programs matching industry partner's financial contributions.

[Connect Canada Internship Program](#)

Description: Connect Canada is a national internship program that links Canadian companies with graduate students and post-doctoral fellows for research placements. Companies receive a cost-effective way to conduct R&D, while interns gain relevant industry experience that enhances their graduate studies.

Human Resources & Training

[Canada Foundation for Innovation](#)

Description: To strengthen the ability of Canadian universities, colleges, research hospitals, and other not-for-profit institutions to carry out world-class research and technology development that will benefit Canadians. CFI contributes 40 percent of total eligible project costs.

[FEDNOR - Youth Internships - Private Sector Program](#)

Description: Supports full-time employment of recent graduates of post-secondary institutions up to 12 months in Northern Ontario.

[Industrial R and D Fellowships - Natural Sciences and Engineering Research Council of Canada](#)

Description: The Industrial R&D Fellowships (IRDF) program helps partners hire a postdoctoral researcher for a two-year period to undertake a project (or projects) of importance to the organization and to evaluate the fellow for potential long-term employment. **Program now closed.**

[Ontario Research Fund - Ontario Ministry of Research and Innovation](#)

Description: The Ontario Research Fund Research Excellence (ORF-RE) program promotes research excellence in Ontario by supporting transformative, internationally significant research of strategic value to the province. The ORF-RE focuses on scientific excellence and strong commercialization and targets new, leading-edge research initiatives.

Human Resources & Training

[Industrial R and D Scholarships - Natural Sciences and Engineering Research Council of Canada](#)

Description: Financial assistance for companies to hire recent doctoral graduates in science and engineering to conduct research and development in industries.

[Industrial Research Assistance Program - National Research Council Canada](#)

Description: Technical advisory services, networking and financial assistance to SMEs.

[Ontario Centres of Excellence](#)

Description: 5 various programs to strengthen research linkages between academia and industry.

[Ontario Labour Market Partnerships](#)

Description: Ontario Labour Market Partnerships support partnerships among employers, employer/employee associations, and community organizations to address identified labour market issues.

[Ontario Summer Jobs Service](#)

Description: Wage support for employers hiring students for seasonal jobs during the summer.

[Wage Subsidies and Tax Credits](#)

Description: Hiring employees is often an essential part of operating a business. Whether you need a full-time employee or an extra person to help you during a busy season, this guide will give you an overview of programs that are available in Ontario. There are wage subsidies and tax credits for different types of hiring, including: Internships, Apprenticeships, Youth employment and Summer employment

[The Jobs and Prosperity Fund](#)

Description: Businesses, business associations and entrepreneurs can get funding for projects to enhance productivity and help them compete in the global marketplace.

Human Resources & Training

[Cooperative Education Tax Credit \(CETC\)](#)

Description: The Co-operative Education Tax Credit (CETC) is a refundable tax credit. The CETC is available to employers who hire students enrolled in a co-operative education program at an Ontario university or college. The Canada Revenue Agency (CRA) administers the program on behalf of Ontario through the federal income tax system.

[Employer Signing Bonus](#)

Description: A \$2,000 bonus for an employer who hires and registers an apprenticeship candidate as an apprentice.

[FEDNOR - Youth Internships Program](#)

Description: Young people being considered for a youth internship must:

- be unemployed or underemployed youth (persons aged 30 and under);
- have graduated within the last three years with a degree, diploma or certificate from a recognized post-secondary institution;
- be legally entitled to work in Canada;
- have not previously participated as a youth intern in FedNor's Northern Ontario Development Program or in any other federal or provincial internship program with pay for a period of six months or more;
- not be related to the directors, officers or managers of the organization; and
- work on projects related to innovation, digital economy or trade (applicable only to private-sector internships).

Small and medium-sized enterprises (SMEs):

FedNor will contribute up to 50 percent (\$31,500) for the eligible costs of salary, employee benefit expenses, and professional and business skills development and associated travel costs for a period of 12 months in a full-time position.

Private Sector Applicants are not eligible to apply under the EDI.

Human Resources & Training

[Hiring and Training Grant Funding for Business](#)

Description: A business is only as strong as its team. If you are planning on expanding or developing your workforce, there are Canadian government grants for small business recruitment activities to ensure they have qualified workers and the requisite skills and capabilities to support ongoing and future business plans. Funding programs can help organizations hire or retrain staff, improve their effectiveness and train their staff in new areas such as advanced technologies or operational processes.

[Youth Employment Program - National Research Council Canada](#)

Description: Financial assistance to innovative Canadian SMEs to hire post-secondary graduates.



Northern Ontario Heritage Foundation

Northern Business Opportunity Program - Business Expansion Projects

Description: The Northern Business Opportunity Program supports the vision of the Growth Plan for Northern Ontario by encouraging business productivity and expansion, and global investment in northern communities.

Northern Business Opportunity Program - Film & Television Industry Projects

Description: The Northern Business Opportunity Program supports the vision of the Growth Plan for Northern Ontario by encouraging business productivity and expansion, and global investment in northern communities.

Northern Business Opportunity Program - New Investment Projects

Description: The Northern Business Opportunity Program supports the vision of the Growth Plan for Northern Ontario by encouraging business productivity and expansion, and global investment in northern communities.

Northern Business Opportunity Program - Small Business Start-up Projects

Description: The Northern Business Opportunity Program supports the vision of the Growth Plan for Northern Ontario by encouraging business productivity and expansion, and global investment in northern communities.

Northern Community Capacity Building Program - Community Capacity Building Initiatives

Description: The Community Capacity-Building Program helps northern communities develop the capacity to promote, attract, and support economic growth in the existing and emerging priority economic sectors identified in the Growth Plan for Northern Ontario.

Northern Community Capacity Building Program - Event Partnership

Description: The Community Capacity-Building Program helps northern communities to develop the capacity to promote, attract, and support economic growth in the existing and emerging priority economic sectors identified in the Growth Plan for Northern Ontario.

Northern Ontario Heritage Foundation

[Northern Innovation Program - Applied Research & Technology Development Projects](#)

Description: The Northern Innovation Program supports the vision of the Growth Plan for Northern Ontario by supporting the development and commercialization of new technologies that will contribute to future prosperity in Northern Ontario, and by fostering collaboration and partnerships among the private sector, academic institutions and research institutes.

[Northern Innovation Program - Industrial Research Chairs](#)

Description: The Northern Innovation Program supports the vision of the Growth Plan for Northern Ontario by supporting the development and commercialization of new technologies that will contribute to future prosperity in Northern Ontario, and by fostering collaboration and partnerships among the private sector, academic institutions and research institutes.

[Northern Innovation Program - Opportunity Assessment Projects](#)

Description: The Northern Innovation Program supports the vision of the Growth Plan for Northern Ontario by supporting the development and commercialization of new technologies that will contribute to future prosperity in Northern Ontario, and by fostering collaboration and partnerships among the private sector, academic institutions and research institutes.

[Northern Innovation Program - Pilot Demonstration & Commercialization Projects](#)

Description: The Northern Innovation Program supports the vision of the Growth Plan for Northern Ontario by supporting the development and commercialization of new technologies that will contribute to future prosperity in Northern Ontario, and by fostering collaboration and partnerships among the private sector, academic institutions and research institutes.

Northern Ontario Heritage Foundation

Northern Ontario Internship Program

The intent of the Northern Ontario Internship Program is to strengthen Northern Ontario’s competitive advantage and build economic development capacity by attracting and retaining graduates in the North. The program provides recent graduates who are interested in launching and building their careers in Northern Ontario access to internships.

Strategic Economic Infrastructure Program

This program supports infrastructure projects that best align with the vision of the Growth Plan for Northern Ontario to help create jobs and build capacity in our northern communities.



Investor Checklist/Resource Guide

- ☐ Determine your building size and property requirements: [page 81](#)
- ☐ Determine most desirable and suitable location: [page 81](#)
- ☐ Develop business plan with a minimum 2 year cash flow: [page 81](#), [page 45](#)
- ☐ Seek and secure financing from all possible sources: [page 44](#)
- ☐ Contact Economic Development Officer: [page 81](#)
- ☐ Contact Planner to determine permitted uses, zoning and site plan requirements: [page 22](#)
- ☐ Contact Chief Building Official for permits and inspections: [page 22](#)
- ☐ Contact Hydro One for utility-side electrical quotes/installation: [page 32](#)
- ☐ Contact Municipal Operations Supervisor for water and sewer quotes/installations: [page 26](#)
- ☐ Contact Bell for telephone, internet, satellite and fibre television quotes/installations and/or Shaw for internet and cable television quotes/installations: [page 27](#), [page 29](#), [page 30](#), [page 31](#)
- ☐ Contact Union Gas for natural gas conversions, installations and quotes: [page 28](#)
- ☐ Have land survey completed if required (for example Highway Commercial purchases requires a survey as it is being sold by “R” plan) [Association of Ontario Land Surveyors](#)
- ☐ Complete a Purchase Agreement after contacting and securing the services of a solicitor: [page 81](#)

Economic Development Officer Contact Information

Contact:

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[Return to Investor Checklist/Resource Guide](#)

